



“Offering business acumen and an industry knowledge that leaves nothing lacking.”

Chambers Europe

THE LAWYER
EUROPEAN AWARDS 2011
WINNER
Law Firm of the Year: Republic of Ireland



driven by excellence

MATHESON ORMSBY PRENTICE

DUBLIN LONDON NEW YORK PALO ALTO

Matheson Ormsby Prentice is Ireland's largest law firm. We focus on advising international companies and financial institutions doing business in and through Ireland. Our clients include many Fortune 500, FT Global 500 and FT Euro 500 companies. We also represent some of Ireland's largest private, public and State owned companies and institutions. The firm's headquarters is in Dublin, with offices in London, New York and Palo Alto, Silicon Valley.

The Outsourcing and Contracted Services Group advises clients, across all industry sectors, on a broad range of complex outsourcing, contracted services and managed services contracts. The Group draws on the expertise of lawyers from a broad range of disciplines and industry groups

within the firm, reflecting the varied nature of outsourcing and managed services arrangements and the complex legal, commercial and contractual issues which arise in negotiating and managing such contracts.

We typically advise from project initiation including the tendering process, through to evaluation of bids and contract negotiations. We have extensive industry knowledge and can provide practical advice on all employment and industrial relations strategies, corporate matters, regulatory requirements, intellectual property and knowledge management, property, VAT and tax structuring, ongoing management of the outsourced relationship, and exit strategies and transitioning to second generation providers.

OUR SERVICES

The Group has unparalleled experience in advising both services providers and customers on all types of outsourcing and managed services transactions, across the full spectrum of business and industry, including:

- Financial services
- Business process outsourcing
- IT infrastructure and services
- Accounts receivable and accounts payable management
- Back office services
- Cloud Computing
- HR and payroll
- Warehousing, distribution and logistics management
- Facilities management
- Telecommunications and data centre services
- Contact centre services

REPRESENTATIVE TRANSACTIONS

- advising a major multinational IT services company on the outsourcing to it of the IT infrastructure and services of one of Ireland's largest financial institutions, the largest and highest value IT outsourcing in Ireland to date
- advising a major multinational software company on the outsourcing of multiple services, including manufacturing, replication, logistics and contact centre requirements, including some of the most complex and highest value outsourcings to date in Ireland
- advising a major multi-national business processing outsourcing contract for its EMEA-wide credit and collections function
- advising a major card processing company on the outsourcing to it of the card processing activities of two of Ireland's largest financial institutions
- advising a major multinational on various large scale telecommunication services contracts, including co-location agreements and telecommunications managed services agreements
- advising a large Irish bank on its data centre procurement and migration arrangements
- advising in relation to IT and BPO outsourcings, both intra-group and on a third party basis

WHAT OTHERS SAY ABOUT US

"Well established and highly reputable - I am confident the firm can handle whatever we give them."

CHAMBERS GLOBAL 2011

"The team has a great ability to quickly understand the key issues, and it provides excellent, commercially focused advice"

CHAMBERS EUROPE 2010

CONTACTS



Anne-Marie Bohan
PARTNER

E anne-marie.bohan@mop.ie



John O'Connor
PARTNER

E john.oconnor@mop.ie



Paul Glenfield
PARTNER

E paul.glenfield@mop.ie



Patrick Spicer
PARTNER

E patrick.spicer@mop.ie



Greg Lockhart
TAX PRINCIPAL

E greg.lockhart@mop.ie



Ronan McLoughlin
PARTNER

E ronan.mcloughlin@mop.ie